



Opportunities
Doncaster

Teamwork

In this challenge, learners build essential skills as they complete the challenge.

Challenge:

Planning and running a mini enterprise project

Learning aim:

To demonstrate skills and understanding of different enterprise aspects.

Learning outcomes:

- Be able to engage in a group discussion
- Be able to contribute to the planning of a mini-enterprise
- Be able to support the sale of items made
- Be able to demonstrate good customer service skills
- Be able to show an understanding of quality control when producing items for sale



'Teamwork' is:

"working cooperatively with others towards achieving a shared goal."

Why is this skill important?

Showing great teamwork skills is really important as it helps you understand why it is good to work in a team, take responsibility and support your team to complete tasks.



Differentiation from the initial step 0 to the final step 15.

Success criteria:

Did the learner?

- Contribute to a group discussion
- Contribute an idea, for an enterprise project, for consideration by the group
- Provide a positive or negative response to an idea of another group member
- Produce a market research form, asking questions or recording answers
- Choose and cost materials to make items for sale
- Make a poster advertising the details of the sale
- Take part in setting up a place for the sale to take place
- Demonstrate they can contribute to the sales process by doing at least two of the following: placing the items appropriately
 - pricing them for sale
 - greeting potential customers
 - taking money for items
 - giving change for items
 - bagging up items
- Demonstrate an awareness of good customer service by doing the following:
 - greeting customers politely
 - saying please
 - saying thank you
 - offering assistance
- Demonstrate checking items and correcting mistakes
- Produce an aesthetically pleasing item for sale
- Make a decision about the appearance of one item they are making for sale

Gatsby Benchmark 1 Challenge

Preparing for Adulthood Pathway –
Further Education/Employment



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